**MARK SCHMIDT**

Mark Schmidt, CFA, is an Executive Director at Morgan Stanley and leads Morgan Stanley’s Municipal Strategy Research. He has over a decade of experience in municipal securities and broader fixed income markets. Mark began his career as a fixed income specialist for Morgan Stanley Wealth Management. Additionally, he worked as a trading desk credit analyst. Mark earned his MBA from Columbia University and his BS in International Economics from Georgetown University. He is a member of the Municipal Analysts Group of New York, CFA Institute, and the National Federation of Municipal Analysts.