

Job Title: Portfolio Manager – Fixed Income (Municipal & Corporate Bonds)

Location: New York City (Financial District)

Type: Full-Time | In-Office | Boutique RIA

About the Firm

We are a woman-owned, independent investment adviser located in the Financial District of Manhattan. Our firm has a long track record managing customized fixed income portfolios for high-net-worth individuals, foundations, and institutions. With a renewed focus on growth and scalability, we are looking to expand our investment team as demand for active fixed income management continues to rise.

Role Overview

We are seeking a **Fixed Income Portfolio Manager** to join a close-knit, performance-driven team. The ideal candidate has deep expertise in **municipal and corporate bond markets**, has **actively managed SMAs**, and thrives in a role that blends **hands-on trading** with **client-facing responsibilities**. This is a strategic hire—not an analytics-only seat—and is best suited to someone who values ownership, accountability, and collaboration in a boutique environment.

Key Responsibilities

- Manage customized fixed income portfolios (municipal, corporate, U.S. Treasury) within client-specific mandates
- Execute and negotiate trades with dealers, ensuring best execution practices
- Collaborate with the investment team on credit research, curve positioning, and duration strategy
- Attend and contribute to client meetings, offering clear, professional communication on portfolio decisions and performance
- Assist with investment commentary and client deliverables as needed

Qualifications

- Minimum 7 years of experience in fixed income portfolio management with a focus on investment-grade securities
- Proven track record of executing trades and managing live SMA portfolios
- Strong working knowledge of Bloomberg; familiarity with Clearwater Analytics is a plus
- Series 65 (or ability to obtain promptly if not already licensed)
- CFA designation a plus
- Excellent communication and interpersonal skills
- Ability to thrive in a **boutique firm**—hands-on, adaptable, and team-oriented

Compensation

- **Salary range:** \$125,000 – \$175,000 annually, depending on experience and qualifications
- Bonus potential over time, aligned with firm performance and individual contribution
- Role offers meaningful involvement in the investment process and room for growth as the firm expands

How to Apply

Please submit your resume and a short cover note summarizing your relevant experience in fixed income SMA management and trading to info@smithcapital.com.